

# Projence Profile

Providing integrated project management and commercial services to leading companies across a range of industries.

# Director's Welcome



**Gavin Heydon**Managing Director

The March 2023 quarter saw Projence complete its first financial year since our acquisition by RSK Australia, with a revenue and EBITDA result of more than 30% above budget. This fantastic result is a testament to the efforts put in by all staff, and to the continued approach of delivering for our clients.

We pride ourselves on maintaining longstanding client relationships, so we are pleased to have continued delivering projects for all our existing clients, while also welcoming some new members to the Projence family. Armidale Regional Council, Ballina Shire Council, Sunwater and Fulton Hogan have all come on board within our key geographical delivery areas, and we look forward to cultivating long and positive relationships with them.

Projence reached a significant milestone in late March, now having a dedicated home in Queensland providing project management and project controls services to clients within the Sunshine State, and delivering projects via our dedicated executive, Davey Cawood. We are eager to leverage our enhanced capabilities to

bring even greater value to our clients and partners.

During the quarter we completed our Employee Value Proposition (EVP) with the purpose of better understanding what our unique offering is as an employer, why potential employees should join Projence, and why employees continue to stay. We aim to use the EVP to bolster our talent retention and attraction, and to assist us in aligning our people and business decisions to further develop and strengthen our already positive workplace culture.

Across the company we are continuing to expand our teams, with 10 new team members coming onboard so far this year, and we are pleased to be working with these talented individuals to bring experience and excellence to our clients' projects.

With many exciting plans and opportunities on the horizon, and after such a positive start to 2023, we are excited to continue to grow and evolve as a company and maintain our upward trajectory going forward.

- Gavin.

## **Recent Wins**

#### **SunWater - Project Controls Support**

Projence is providing project controls support to QLD water service provider, Sunwater through the implementation of Prism for cost and progress management. Our support will allow effective cost management and progress measurement while minimising administrative burden on the Sunwater study teams.

#### **Armidale Regional Council - Project Safety Support**

The Kempsey to Armidale Road is an important corridor linking Armidale and the coast. The road also supports agriculture and tourism industries in both the Armidale and Kempsey regions. The road was severely damaged by bushfires at the end of 2019 and subsequent flooding in 2020 and 2022.

Projence is providing professional consultancy and project management services to support the Kempsey to Armidale Road Natural Disaster Recovery Road project.

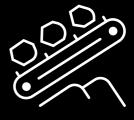
#### **Ballina Shire Council - Project Management**

Projence is providing project management support services to assist with the delivery of the Ballina Shire Operation Plan project.

The project encompasses road upgrades to improve safety for motorists and cyclists, dual-lane access along River Street to improve the road's capacity in and out of Ballina and comfortably cater for traffic into the future, minor asphalt resurfacing works as part of the local road maintenance, and a bus stop upgrade.

#### **Yancoal - Estimating**

Projence is currently providing estimating and financial evaluation support for the Yancoal Austar Closure project. Execution of the mine closure is expected to commence in 2025, and Austar is implementing a rigorous and risk-based approach in its planning for closure of the site to ensure beneficial re-use of the land beyond mining.









# **Project Spotlight**

### South 32 - Appin Mine Ventilation and Access

Projence is working with South32 Illawarra Coal on the delivery of the Appin Mine Ventilation and Access project. This project will extend the operational life of the Appin Mine by providing much needed ventilation capacity to the new mining domains. Additionally the project enables South32 to develop a mine access facility providing higher levels of productivity at the operation.

#### The project consists of:

- downcast ventilation shaft 7.5m diameter and 590m deep
- upcast ventilation shaft 5.5m diameter and 550m deep
- ventilation fans
- associated HV electrical infrastructure.

Our scope on the project is to provide master planning and scheduling services to the South32 Owners Team, helping provide insight into the progress of the project to key stakeholders.



# **Project Spotlight**

### Horizon Wave - Chinderah Childcare Centre

Projence provided superintendent and quantity surveying services for the Chinderah Childcare Centre. We led our client, Horizon Wave through design, approvals, procurement and head contractor construction management.

#### Services rendered:

- Superintendency
- Contract administration
- Quantity surveying
- Design review assistance

The Chinderah Childcare Centre is our first building project to be completed in the Northern NSW Region.









# **Project Spotlight**

## RGDC - Wagga Wagga Special Activation Precinct (SAP) Stage B

Projence is working with Regional Growth NSW Development Corporation (RGDC) on the delivery of Stage B infrastructure works for the Wagga Wagga Special Activation Precinct (SAP).

Wagga Wagga is one of 6 SAPs across NSW that have been identified to become thriving business hubs. The SAP capitalises on the town's proximity to the inland rail and aims to foster manufacturing, agribusiness and freight and logistics.

Projence's role in the project involves the management of drainage and utilities works alongside the construction of internal roads, upgrades to existing wastewater plant and the upgrade of existing Bomen Substation.



# Adding to the team



**Kieron Leavey Project Controls Coordinator** 

Kieron joined the Projence Projects Control team as a Project Controls Coordinator in January, and is currently providing support on various projects in both NSW and QLD.

Kieron has 20 years' broad industry experience in enterprise resource planning systems, demand planning, master scheduling of production and project management.



**Steve Turner Senior Project Manager** 

Steve joined the Projence team in February as a Senior Project Manager.

Steve is experienced in a range of large infrastructure, renewable energy, tech, tourism and environmental projects.

Steve is based in our Ballina office and is currently providing support on the Australian Seabird and Turtle Rescue Rebuild, and Lismore Showground projects.



Thom Craig
Project Manager

Thom joined the Projence team in February as a Project Manager.

Thom has 3 years' experience as a construction phase engineer working on a variety of civil projects and 5 years' experience as a design manager.

Thom is working out of our Newcastle office on projects in the roads and mining sectors.



Lesley McLoughlin
Project Administrator

Lesley joined the Projence team in April as a Project Administrator.

Lesley has 10+ years' experience in administration roles within open cut mining operations.

Lesley is based in our Newcastle office and is providing support to the wider team to ensure great project outcomes for our clients.



Craig Sparks
Project Management Business Unit
Executive NSW

Craig joined Projence as the Project Management Business Unit Executive for NSW in April, based in Newcastle.

Craig is a qualified mechanical engineer and has 20 years' of industry experience managing the development of multiple large-scale brown and green-field projects in the mining and port sectors.

# Living the values

### Sarah Heffernan

Congratulations to Sarah Heffernan who is Projence's employee of the quarter for Q2 2023.

Sarah has an unequalled eye for details and continually receives overwhelmingly positive feedback from team members for all work undertaken.



### **Lance Conway**

Congratulations to Lance Conway who is Projence's employee of the quarter for Q3 2023.

Lance is a quiet achiever who is constantly innovating approaches to the execution of works. He owns his project's and is thorough in setting a high HSEQ standard on project sites.

Lance has received great client feedback and is sought after by clients for future works.



# Projence happenings

### **Harmony Day**

Harmony Day took place on the 21st of March and our Newcastle office gathered to celebrate diversity and inclusion through the universal language of food. We explored the origins of Harmony Day, shared our cultural heritage and tested our knowledge on different cultures.



As we celebrate Harmony Day, let's remember that our differences make us stronger. By embracing diversity, learning from each other and creating a workplace that values and respects all cultures, we can work towards a more inclusive and equitable future.



### **Hello Brisbane!**

We're thrilled to announce that Projence now has a dedicated home in Queensland, providing project management and project controls services to clients across the Sunshine State via our dedicated executive, Davey Cawood.

With Davey at the helm of Projence's Queensland operations, clients can expect exceptional services delivered with professionalism, efficiency, and a commitment to quality.



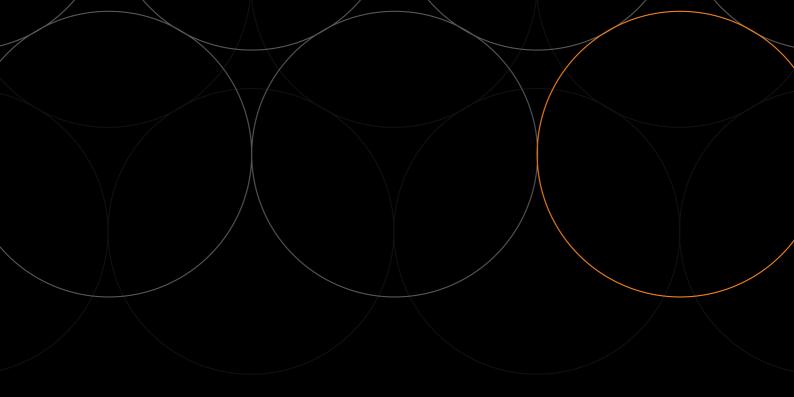
This marks a significant milestone for Projence, and we are eager to leverage our enhanced capabilities to bring even greater value to our clients and partners.

### Pay it Forward Day

On the 28th of April, the Projence team took part in Pay it Forward Day – a global initiative that exists to make a difference by creating a huge ripple of kindness felt across the world.

Our team was encouraged to perform an act of kindness for others without expecting anything in return. Instead, recipients are asked to 'pay the kindness forward'.

By taking part in Pay it Forward Day, we hope to inspire others to do the same and make a positive impact in their own communities. Remember, a small act of kindness can go a long way!







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