

10  
years



PROJENCE™

Delivering excellence. Driving results.



# Projence profile

Providing integrated project management  
and commercial services to leading  
companies across a range of industries.

Pictured: Mitchell Purvis,  
Gavin Heydon, Kate McColl

Projence profile

# Directors welcome



**Gavin Heydon**  
Director



**Mitchell Purvis**  
Director

Business is positive as we enter the first quarter of 2021. We've noticed these positive signs both at an industry level and in our workforce across regional NSW. We should note that at the time of writing, regional NSW has recently experienced significant weather events and our thoughts are with those families and businesses doing it tough.

From Projence's perspective, we have seen strong results this quarter and the pipeline is positive for the next six months - which is a great sign. We have started seeing real momentum and intend on carrying it through the rest of the calendar year. It's a really positive feeling knowing we made it through 2020 and came out the other side with such positivity.

Projence has plenty to be proud of and look forward to in 2021 – including a new office, new staff members and a growing Project Controls business unit with a new Executive, Kate McColl, joining us.

Eloise Fleck has also joined the team as Office Manager and we are pleased to have Elle as a permanent part of the team moving forward.

Not to mention 2021 marks our 10th year of operation. November is our 'official' 10-year milestone and we'll be celebrating as the date moves near. Stay tuned.

Here's to many prosperous years ahead.

**Kinds regards,  
Gavin Heydon and Mitchell Purvis**

Projence profile

# Projence supports NCIG Ship Loader Recovery

Newcastle Coal Infrastructure Group (NCIG) engaged Projence to provide project management and project control support to the owner's team for the recovery and repair of the recently damaged ship loader at Newcastle Port.

Due to the time critical nature of the project the team deployed strategies to ensure the ship loader's timely return to service. The procurement of equipment with long lead times were ordered prior to an assessment of what could be reused or repaired being undertaken, and a heavy lift ship was ordered prior to the relocation methodology being finalised. Both of which were completed in December 2020.

The project required the engineering assessment work to continue over the Christmas period and by the end of January 2021, NCIG had sufficient information to commission a body of work to repair the machine rather than replace it.

The first quarter of 2021 saw extensive engineering and site work completed in preparation for the relocation of the machine – its new location was 150m west onto the maintenance bay on berth K10.

This move enabled complete access to the machine from the ground and allowed for increased loadings to be applied with bigger craneage and support towers. Prior to the move the machine was over water where it was derailed.

The relocation was complete by the end of February with the Happy Rover arriving as planned on February 12 for a 7-day visit.

Since the relocation, both the land and sea-side portal legs were removed along with the four long travel drive assemblies. The early procurement has paid dividends with both the portal legs being damaged beyond repair and only some of the wheels – and two-wheel bogey frames recoverable to be reused on two of the long travel assemblies.

At the end of March, the machine was securely braced on support towers for the high wind loading requirements of temporary works, the boom lowered and non-destructive testing commenced to fully assess the weld repair works required.

The project is on track for completion early in Q4 2021.



Projenice profile

# Kate McColl joins the team

Exciting news for Projenice with the addition of Kate McColl to the executive team. Kate joins us as Project Controls Executive with over a decade of experience in project controls for both Downer's and Transport for NSW's large infrastructure projects.

We are thrilled to have Kate join us and we are certain she will own the role. We see Kate as a great cultural fit who represents exactly what Projenice believes in. Bringing her on is part of our larger ongoing Projenice growth strategy and cements our Project Controls service offering.

Project Controls as a business unit has been on the agenda for some time. This new business unit creates an opportunity for Projenice to establish itself as the market leaders in this service offering and answers a number of enquiries we've fielded from the market.



Projenje profile

# Welcome to our new home



With our growth plans well underway, we recognised the need for a new space. Not only to cater for the growing team numbers but to also create a second home where people wanted to come to work.

So, we did just that and are excited to announce our new home is in the Master Builders Association building in Broadmeadow. The team moved in on March 25 (two days ahead of schedule).

The space is three times larger than our old office, has collaborative working spaces, better access to parking, and is located within a great cultural hub of like-minded businesses and clients. There is easy access to bike tracks, cafes and grocery stores.

The majority of our team is in the Hunter region, and now we have a nice new office to fit everyone. Our goal with this move is to provide a better working environment for our staff. It's a real achievement.

Progence profile

# Sustainability at the forefront

Our footprint has always been front of mind for Progence, so as of March 2021 we formalised our Sustainability Policy and Action Plan in clear alignment with the United Nations Global Compact – a corporate responsibility initiative built around universal principles regarding human rights, labour, the environment and anti-corruption.

This policy is not simply a ‘box tick’ for us. The directors and the executive team are committed

to embedding it as a cultural framework that embraces accountability for the long-term sustainability of our business, environment, people, customers and community.

Our purpose is to think differently to positively impact tomorrow. Meaning, where possible, our team and the business will learn from what we did yesterday to look for more sustainable solutions and better outcomes. Our framework is below:

Purpose:

Think differently to create a better tomorrow

Supported Through:

## Corporate Governance

Ethical business practices that have a lens on environmental and economic longevity

Focused on:

Collaboratively pursuing sustainable practices & outcomes across industries & customers

Developing capable and resilient people

Empowering local communities

Workplace impact

Supporting our clients to reduce negative impacts

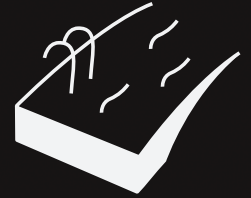
Equality and Inclusion

Connection

Giving Back

Backing Local Business

# Recent wins



## Port Macquarie Tidal Pool ▲

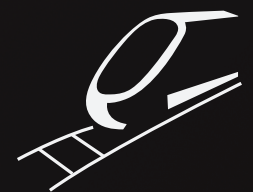
This community pool is the first ocean bath tidal pool to be built in NSW in the last 50 years. Committee members in Port Macquarie did the preliminary site investigations and feasibility studies, and Progence came on board to create a project management plan to detail how it would all come together. Federal Department of Health is funding the project and needs the pool to be complete by 2023.

## CRN Project Engineering

We're continuing our relationship with John Holland Rail Country Regional Network (CRN), for two rail projects, using engineering services to help scope two rail line upgrades.

Blayney to Demondrille section of the Cowra line – the 190km track was decommissioned in 2008-2009 and is now in concept design to re-establish the track.

Temora to Calleen (T2C) 25TAL upgrade – upgrading existing T2C line and sidings to allow operation of 25 tonne axle load trains.

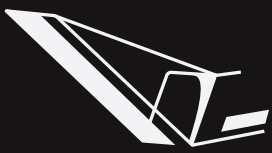


# Recent wins



## **NCIG risk assessment**

The Newcastle Coal Infrastructure Group (NCIG) risk assessment covers rail maintenance and helps improve processes and outcomes. It is a recently won project which our team will complete over the coming months.



## **Austar Mine Closure – Study Management**

Our team will manage a robust feasibility study to understand the cultural, environmental and community impact of a potential Austar Mine closure. The study will take the remainder of this year with the potential of execution of the proposed works commencing in 2022-2023.



## **Gilgandra Shire Council – Ground Water**

Progence was engaged to investigate the ability to access groundwater and determine the use of the resource during the construction of the ARTC Inland Rail project. This water supply is planned to be utilised to service the local council area post the construction works. The project will take approximately five months.



## **Upper Hunter Shire Council – Bunnan Road widening project**

In 2020 Progence was selected on a panel for the Upper Hunter Shire Council to provide project management and project engineering support. Under this engagement we integrated into the Council's work team to assist with widening Bunnan Road. The project will be completed in two months.



# Adding to **the team**



## **Kate McColl**

### **Project Controls Executive**

Kate joins Projence as a Project Controls Executive with over 20 years' experience in the private and government sectors.

Prior to Projence, Kate strategically led the successful delivery of projects for the light rail, telecommunications, mining infrastructure and entertainment industries. She was a key leader at Transport for NSW on the Newcastle Light Rail and also managed the Tangara Train Upgrade.

Kate has an impressive resume and started at Projence in mid-March. After working on many national projects, she's excited to bring her expertise to our local economy, local projects and local business. She's had years working with big companies and is now looking forward to learning more about Projence and our clients.

# Adding to **the team**



**Eloise Fleck**  
**Office Manager**

Eloise (or Elle) recently joined Projence as our new Office Manager. She's looking after all human resources, WHS, quality and administration for the directors and the 20+ team of Projence staff. Elle is working with us in the office and also across several locations in NSW.

Elle is happy to return to working in the civil engineering and project delivery industry as she has an interest in infrastructure and construction and is particularly interested in the future of hydrogen and renewables. Elle's enjoying her role at Projence as she finds the majority of people in the industry are logical, practical and driven to deliver clear results on projects. In Elle's role she's providing guidance and developing the policies and procedures for Projence which include ensuring equality, inclusion and connection of all staff and contractors.



**Nick Field**  
**Project Engineer**

On March 8, we welcomed project engineer Nick Field to the team. Nick comes from the civil contractor world of project management and now he's excited to see what the client side is like. He's early in his career, but has already gained extensive experience in a variety of projects and roles. He has Work Health and Safety knowledge and is proficient in systems including rocore, Aconex, TeamBinder, Bidscreen and Propellor.

Nick has a Bachelor of Civil Engineering from the University of Newcastle and previously he worked for Robson Civil Projects, and Bridge and Civil. Nick is currently working in Scone as a Project Engineering Assistant. He is also working on the QUBE intermodal facility in Tamworth and DPIE Floodgate Remediation.

Projence profile

# Living the values

## Living the values: Ben Coburn

Project Manager Ben Coburn is our employee of the quarter. He's approaching his one-year anniversary and has demonstrated a fantastic commitment to living our values.

Ben has led a host of projects that were new to Projence - including the Gunnedah Airport Compliance Assessment and the PWCS Tank Three build. He picked it up, and he owned it.

He works hard to understand the issues and deliver the desired outcome to clients. We received plenty of positive feedback from

those who worked with him. Clients are really happy about the work he's been doing and the outcomes he's been achieving.

Honesty is one of our core values and Ben's been honest with himself and his directors – not only about his positive achievements, but also those areas that might need a little more guidance or coaching from a more senior leader. Self-reflection is a big part of improvement and we appreciate when our employees take the initiative to look inwards



# Projence happenings

## Aligning with key business community leaders

Projence is committed to contributing and supporting growth in our region. We've seen the value in a higher membership category at Business Hunter (formerly Hunter Business Chamber) and are now a "Hunter First" member. Business Hunter is a not-for-profit representing the largest regional peak business group in Australia, dedicated to connecting people in business with what they need to succeed.

By becoming Hunter First members Projence receives a host of significant benefits including access to exclusive networking opportunities, subscriptions to industrial related support channels and premium seating at key events.

## Our connection to HunterNet

Project manager Riley Smith just turned 30 and has been with Projence since November. He recently commenced the Future Leaders Program, which aims to develop leadership skills for young professionals in the Hunter.

The program runs until October and as part of that Riley is working with mentors and successful leaders around the region. The program has run for the last several years and Riley's one of approximately 20 other participants who have just started. He finds it aligns with his future ambitions and areas of development – such as networking, leadership, working in a team, public speaking and communication. He'll meet with mentors once a fortnight for the next six months, and every week he'll participate in a workshop.

HunterNet is a network of manufacturing, engineering and specialist services companies in the region. Formed as a non-trading, not-for-profit co-operative, it involves over 200 companies.

## Infrastructure committee appointment

Projence now attends the regional infrastructure meetings with Business Hunter on a monthly basis to make sure we have the relevant information and background on projects across the state. We provide feedback to stakeholders on how things can be improved, and we bring up important topics for discussion. This is great for Projence and its team keeping our finger-on-the-pulse and our clients up-to-speed.





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