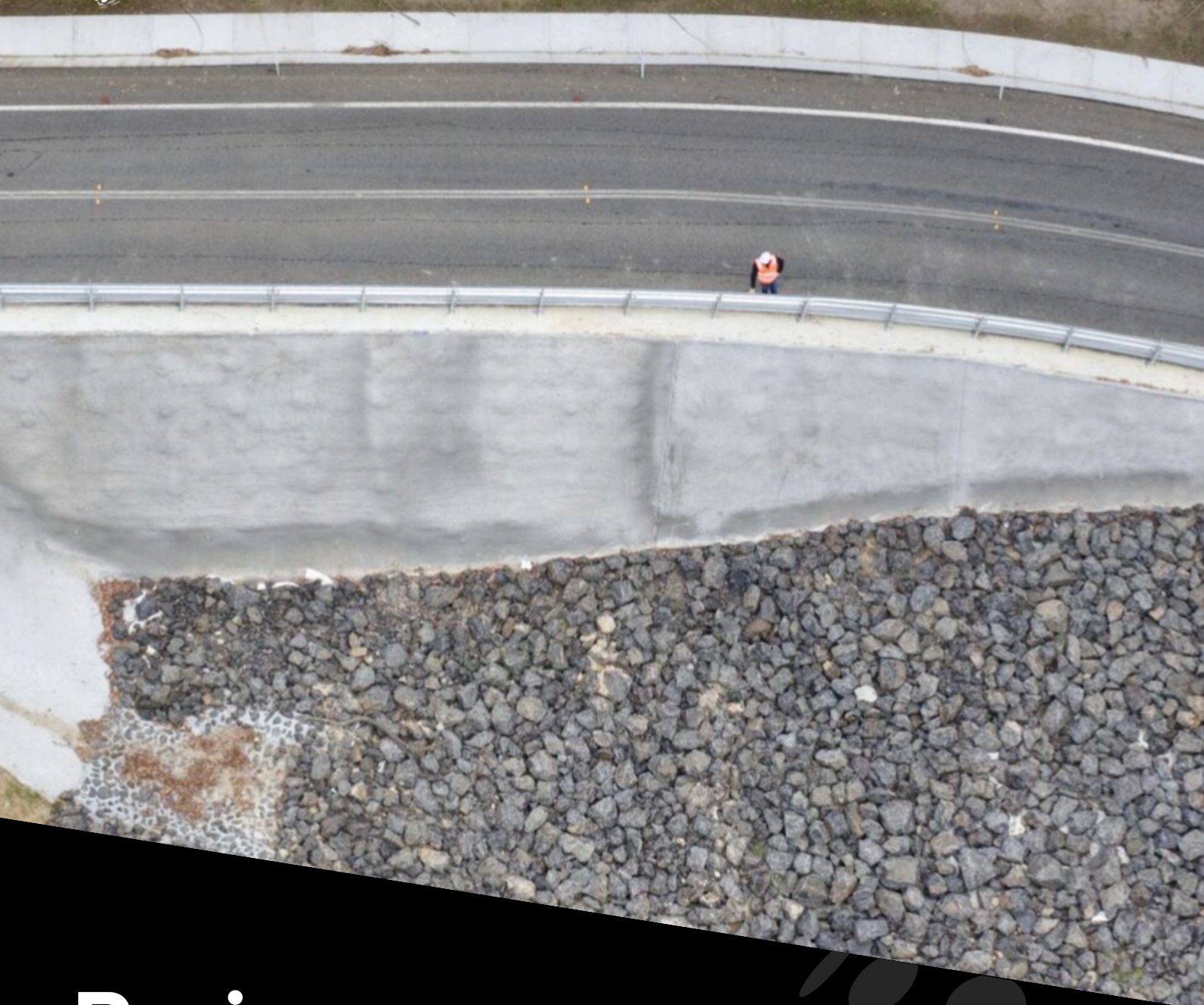




PROJENCE™



Projence Profile

Providing integrated project management and commercial services to leading companies across a range of industries.

May 2024 | Projence Profile | Edition 13

Director's Welcome



Gavin Heydon
Managing Director

As our team emerged from the holiday season into the first quarter of 2024, we experienced the anticipated slow start with team members and clients enjoying the break, but I am pleased to report that we are now tracking well against our forecasts with projects progressing for both new and long-term clients.

Over the years, we've grown our operations to span a wide range of sectors and to provide a broad service offering. This diversity keeps our pipeline strong in a changing marketplace, and we're looking forward to some exciting opportunities on the horizon. A big thank you to our team members who have worked hard to make this possible, continually nurturing relationships with our valued clients and cultivating new connections which is a key focus for us and continues to hold us in good stead.

To adapt to the ever changing dynamics of a geographically dispersed team, remote work, and extensive site-based project hours, we have recently launched an internal newsletter. This initiative provides a quick and engaging way to keep our staff updated on company news, celebrate team achievements, and highlight upcoming projects. Our aim is to maintain a connected and well-informed community at Projence, building on our company culture and

ensuring every team member feels included and valued as we grow and evolve.

We are currently working through implementing a new Enterprise Resource Planning (ERP) system. This strategic enhancement will integrate and streamline our business processes across the organisation, vastly improve our reporting and analytics capabilities, and significantly enhance collaboration among our teams. By making these advances, we are setting the stage for greater efficiency and continued excellence in our operations.

We have also seen some changes in our team dynamics, with a few valued members moving on to new challenges. I thank them for their dedication to Projence and wish them all the best in their future endeavours. On a positive note, I am thrilled to announce that Steve Turner has stepped into the role of Acting Manager for the Northern Rivers Region. Please join me in congratulating Steve and supporting him in his new role.

I am looking forward to continuing to build our presence in the regional areas that we work in, and welcoming more team members in the coming months.

- Gavin.

Recent Wins

Tamworth Regional Council - Property Strategy

Projence is consulting Tamworth Regional Council on the development of their Commercial Property Plan. This plan will define and explain Council's property management policies and procedures with the goal of improving the management of Council's real property assets and justifying strategic decision making.

The Property Plan includes:

- property classification
- key management principals
- commercial property financial model
- property acquisition and disposal policy
- strategic properties register.

Tenterfield Shire Council - Professional Services Panel

Projence has been successfully placed on Tenterfield Shire Council Contract for Hire of Professional Services. We look forward to potentially working with Tenterfield Shire Council when funding and projects become available in the region.

Materials Handling Client - Project Management

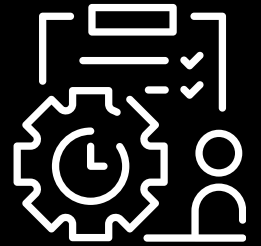
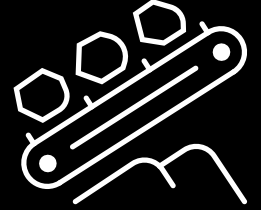
Projence will be continuing to provide project management support for a materials handling client. The project includes, structural risk mitigation, conveyor structural repairs, and protective coating replacement.

Dubbo Narromine - Drought Resilience Plan

The Regional Drought Resilience Planning (RDRP) program, jointly funded by the Australian Government's Future Drought Fund and the NSW Government is being implemented throughout various regions in NSW. Projence will be assisting with the delivery of the Drought Resilience Plan for Dubbo and Narromine.

Logistical Export Services Client - Project Management

Projence will be providing project management and rail corridor risk assessment facilitation. This project will include assessing current documentation, organising and facilitating the risk assessment, and providing support to close out risk assessment actions.



Project Highlights

AGL - Project Management

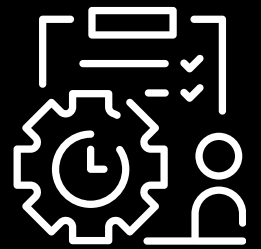
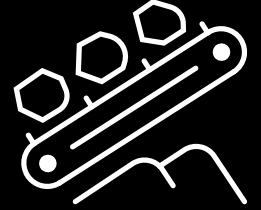
Projence is providing civil project management to AGL for a trial operation to capture, dry, and stack bottom ash within the current ash dam above the current working level of the dam. Our roles involves design and construction interface management, contractor management and reporting and governance

Pensar - Scheduling Support

Projence's Project Controls Team is providing project resource loaded scheduling support for Pensar's Burdekin Moranbah Pipeline - Pumping Reliability Project.

Peabody - Project Management

Projence is providing project management support for Peabody's Hunter River Salinity Trading Scheme (HRSTS) discharge project. Projence's scope of involvement in this end-to-end project will include the project management of the design, procurement, and construction of a high volume siphon discharge, pontoon fabrication, piping, civil works, and electrical installation.



Living the values

Lesley McLoughlin

Congratulations to Les, who has been named Projence's Employee of the Quarter in December 2023.

Les joined the Projence team in April last year and has cemented herself as an integral part of our operations and community. Whether she's organising a company wide event, onboarding new staff, or assisting with tenders, Les is our office allrounder who approaches her work with enthusiasm and empathy.



Randall Medd

Congratulations to Randall Medd, who has been named Projence's Employee of the Quarter for March 2024.

In his role as Manager of our Central West and Orana Region, Randall has demonstrated exceptional dedication and diligence, successfully building and expanding his business unit and continually building meaningful relationships with clients and colleges.



Adding to the team

Penny McCosh Project Controller



Penny re-joined the Projence team in March as a project controller.

With an extensive background in project controls, including scheduling, reporting, and auditing, Penny's project

experience spans across construction, mining, asset management and IT.

Penny is working remotely from her office outside of Ballarat, VIC supporting our clients across Australia.

Ravneel Kumar Project Engineer



Ravneel joined the Projence team in January 2024 as a project engineer.

With over 5 years of experience in water engineering, field engineering, and project management.

Rav has come on board as part of the Upper Hunter and New England Team and is currently based at Bayswater Powerstation.

Projence happenings



Harmony Day

On the 22nd of March the Projence team came together to celebrate Harmony Day. 2024's theme was "Everyone Belongs" and was a celebration to recognise the diversity within the Projence team.

We had engaging conversations, took part in a cultural quiz, and indulged in a variety of delicious dishes lovingly prepared by members of the team.

Surfest Sponsorship

For the 3rd year in a row, Projence was a "crowdie" sponsor for this year's Newcastle Surfest. We are proud to be one of 92 local businesses who came together to support women in surfing and to create an opportunity for equal prize money.

The event was yet again a huge success, congratulations to all athletes who competed and everyone who was involved in making this happen.



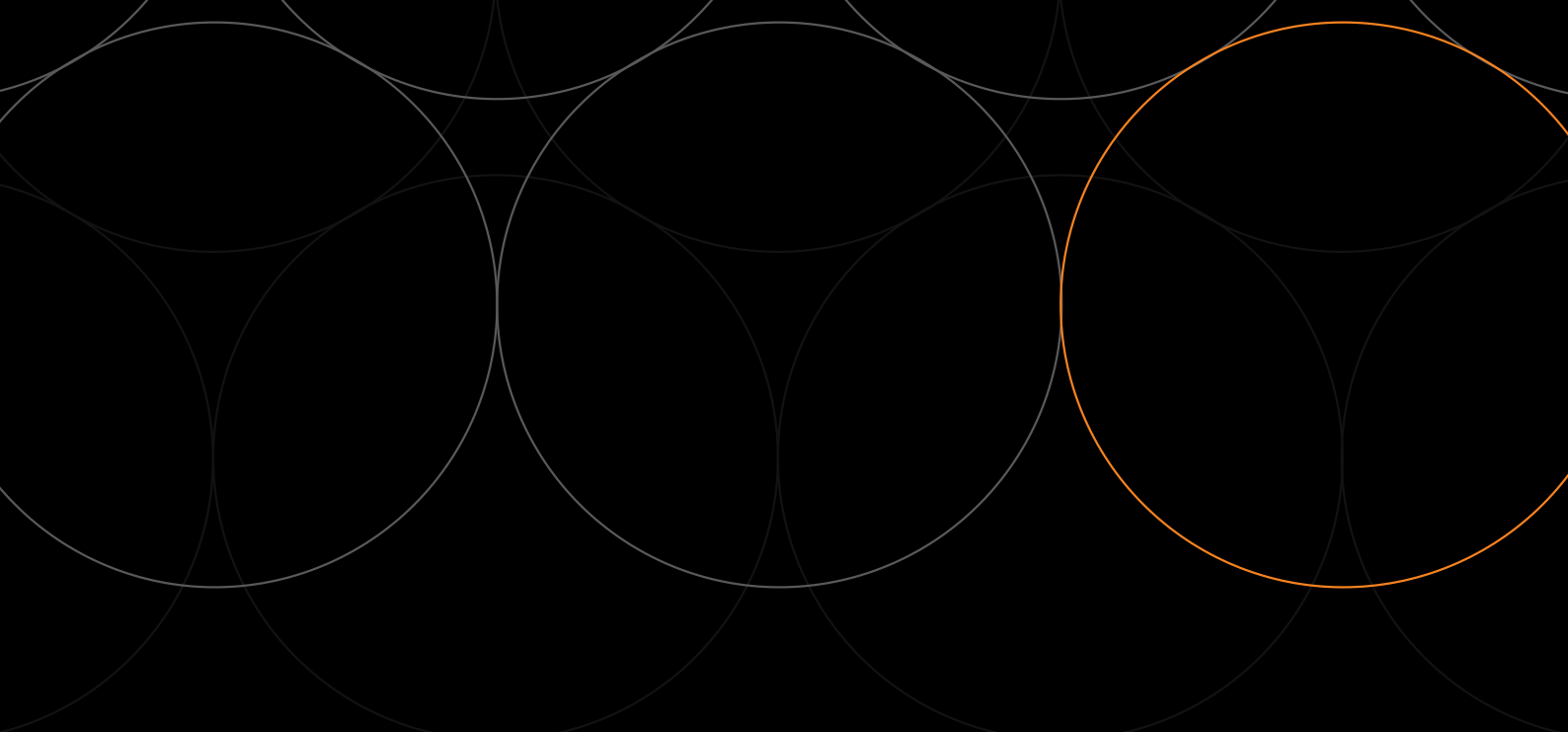
Where is Matt Gunter?

Projence Project Controller, Matt Gunter and his family have recently relocated to Tanzania, where he is now working part-time, leveraging Projence's flexible work environment.

Matt's daily routine kicks off bright and early at 5am, allowing him a few precious hours of undisturbed work before his three daughters rise and shine.

Together, they dive into their homeschooling curriculum, with Matt also leading classes at the college 3 days a week.





PROJENCE™
Our People. Delivering Excellence.