



PROJENCE™



Projence Profile

Providing integrated project management and commercial services to leading companies across a range of industries.

July 2024 | Projence Profile | Edition 14

Director's Welcome



Gavin Heydon

Managing Director

As we pass the end of the financial year, I am pleased to share the significant strides we have made in enhancing our presence and service offerings.

This quarter saw us focus on solidifying our local presence in the Upper Hunter and New England, with the selection of a new office location. This strategic move positions us to better serve our clients and underscores our commitment to maintaining a strong local presence, which is a core part of our DNA.

In the same stride, we have taken substantial steps to formalise and extend our service offerings in collaboration with regional local governments, particularly in Brewarrina and Armidale. By implementing a site/remote work delivery model, we are ensuring that our clients receive comprehensive support, tailored to their unique needs.

We have bolstered our teams with additional support personnel for major projects with Snowy Hydro and AGL, covering the construction, commissioning, and development phases. This includes attending factory acceptance testing in Perth for key equipment, ensuring the required service delivery.

I am delighted to report that our drought resilience plans have received positive feedback from an independent review by the CSIRO. This acknowledgment reinforces our commitment to developing effective and sustainable solutions to environmental challenges.

A significant highlight this quarter was my road trip through the Central West of NSW and Melbourne. This journey provided invaluable opportunities to meet with team members, clients, and colleagues from our RSK sister companies. These engagements have strengthened our relationships and deepened our understanding of our community's needs.

Our team's participation in the Lifeline Push-Up Challenge highlighted our strong company culture and commitment to positive interactions, and I am proud of the impact our team made in raising funds and awareness for this great cause.

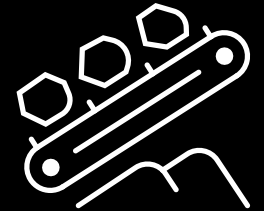
Our commitment to our core fundamentals remains steadfast. As we continue to build on these initiatives, we are poised for continued growth and success. We look forward to the exciting opportunities ahead and remain dedicated to delivering exceptional value to our clients and stakeholders.

- Gavin.

Recent Wins

Energy Generation Client - Project Management

Projence is providing project management services to an energy generation client for the development of options to rehabilitate an aged coal stockpile. The project will look to recover and treat the coal to maximise the economic benefit through the reuse options and broader rehabilitation requirements.

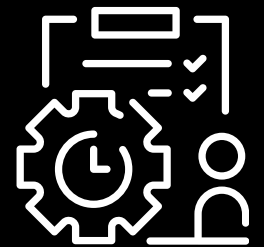


Brewarrina Shire Council - Site Superintendent

Projence will be providing site superintendent and project management services on the rural road network and State Highways for Brewarrina Shire Council. Rural roads are a key area of concern for the Brewarrina community, and this project aims to upgrade and seal various roads within the region to create a better service link.

Materials Handling Client - Project Management

Projence will be continuing to provide project management support for a materials handling client. The project includes structural risk mitigation, conveyor structural repairs, and protective coating replacement.



Various Councils - Services and Capital Works Panels

Over the past 3 months, Projence has been selected to join numerous professional and project service panels. This places Projence as an approved supplier for these councils.

This distinction allows Projence the advantage of being the primary choice for submitting tenders on upcoming projects. Projence looks forward to working with the following clients when funding and projects become available:

- Lismore City Council - Professional and Project Services Panel.
- Tenterfield Shire Council - Professional Services Panel.
- Armidale Regional Council - Engineering and PM Services Panel.
- Kyogle Council - Urban Services and Urban Capital Works Panels.



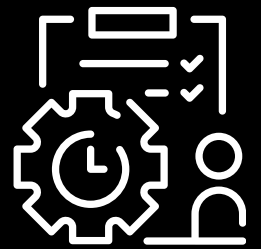
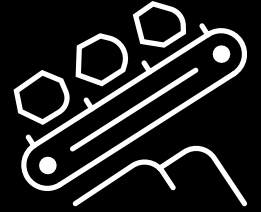
Project Highlight

QUBE - Project Management

Projence was proud to be a part of the successful opening of the Qube Tamworth Intermodal Terminal, a project we've supported since 2020. This state-of-the-art terminal marks a significant milestone in enhancing regional connectivity and economic growth.

The Tamworth Intermodal Project, a collaborative effort involving Qube, Daracon Group, the State Government, and Tamworth Regional Council, is transforming logistics for regional growers and producers across NSW. The facility provides direct rail linkages to Port Botany via Werris Creek, Newcastle, Sydney, Moorebank, and Minto, with three services operating weekly.

Our team at Projence delivered end-to-end project management and technical support, overseeing every phase from design and approvals to procurement, execution, and handover. We are proud to contribute to a project that plays a critical role in improving the supply chain and supporting the local economy.



Living the values

Penny McCosh



Congratulations to Penny who has been named Projence's Employee of the Quarter for April - June 2024.

Penny rejoined the Projence team this year after an extended maternity leave. Her willingness to take on whatever task is thrown her way and her commitment to getting the job done have not gone unnoticed. Penny is a compassionate, patient, and dedicated team player, and we are fortunate to have her as part of the Projence team.

Adding to the team

Francis Nicholson

Project Engineer



We're thrilled to introduce Francis, who joined Projence's Lower Hunter and Newcastle team as a Project Engineer in July. With five years of diverse experience spanning major infrastructure projects, port terminals, and building fit-outs, Francis brings a wealth of knowledge and expertise to our team.

Currently, he is focused on the Snowy Hydro Hunter Power Project, where we are confident he will make a significant impact. Welcome aboard, Francis!

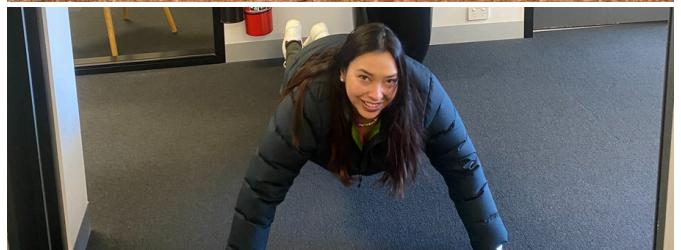
Projence happenings

Lifeline Push up Challenge

In June, 16 dedicated members of the Projence team signed up for the 2024 Lifeline Challenge to complete 3,249 push-ups, representing the 3,249 lives lost to suicide in Australia in 2022.

It's been inspiring to see everyone's incredible efforts, not just in doing the push-ups but also in fundraising and sparking meaningful conversations about mental health. This challenge has also helped develop deeper understanding and connections within our team, allowing us to support each other more effectively.

Every dollar counts, and we are proud to have contributed to the incredible total of \$12,209,071 and 314,857,844 push-ups; supporting charities that deliver vital crisis support initiatives, programs, and services aimed at preventing and intervening early in cases of depression, anxiety, and suicide.



Blood Donor Week

We are proud to have rolled up our sleeves and donated to the Australian Red Cross Lifeblood during National Blood Donor Week 2024. Our Newcastle office is next door to the Lifeblood donation centre, so this cause is especially close to our hearts.

In Australia, only 1 in 30 people donates blood, yet 1 in 3 of us will need it at some point in our lives. We are incredibly grateful to our team members who took the time to give blood and help making a significant impact in saving lives and ensuring that vital resources are available for those in need. Thank you for making a difference!



Projence happenings

SLT and Quarterly Catch up

Recently, our regionally based Senior Leadership Team came together in Newcastle for a dedicated strategy and team building day. They spent the day reviewing the results from the last quarter and working on the strategic direction and long-term goals for the next 3 years. Time was spent refining Projence's vision and identifying the key steps and actions that need to be taken to drive our success in the coming months and years.

The following day, we were thrilled to shift our focus to our Quarterly Team Meeting, where we connected online and in person with the wider team to catchup on the last three months, celebrate our wins, and align on our path forward as a business. These moments of connection, collaboration and reflection are what make our journey so rewarding. We are incredibly proud of our team and the collective vision we're building for the future.

Happy Snaps



Team work made the dream work with the push up challenge



Team catchups in Armidale



Gav and Craig visiting some of the team on site



Randall at the Brewarrina Fish Traps



Randall checking out the Brewarrina Blizzard



Puzzlemania in the Newcastle office



Team building in Yamba for the Northern Rivers Team



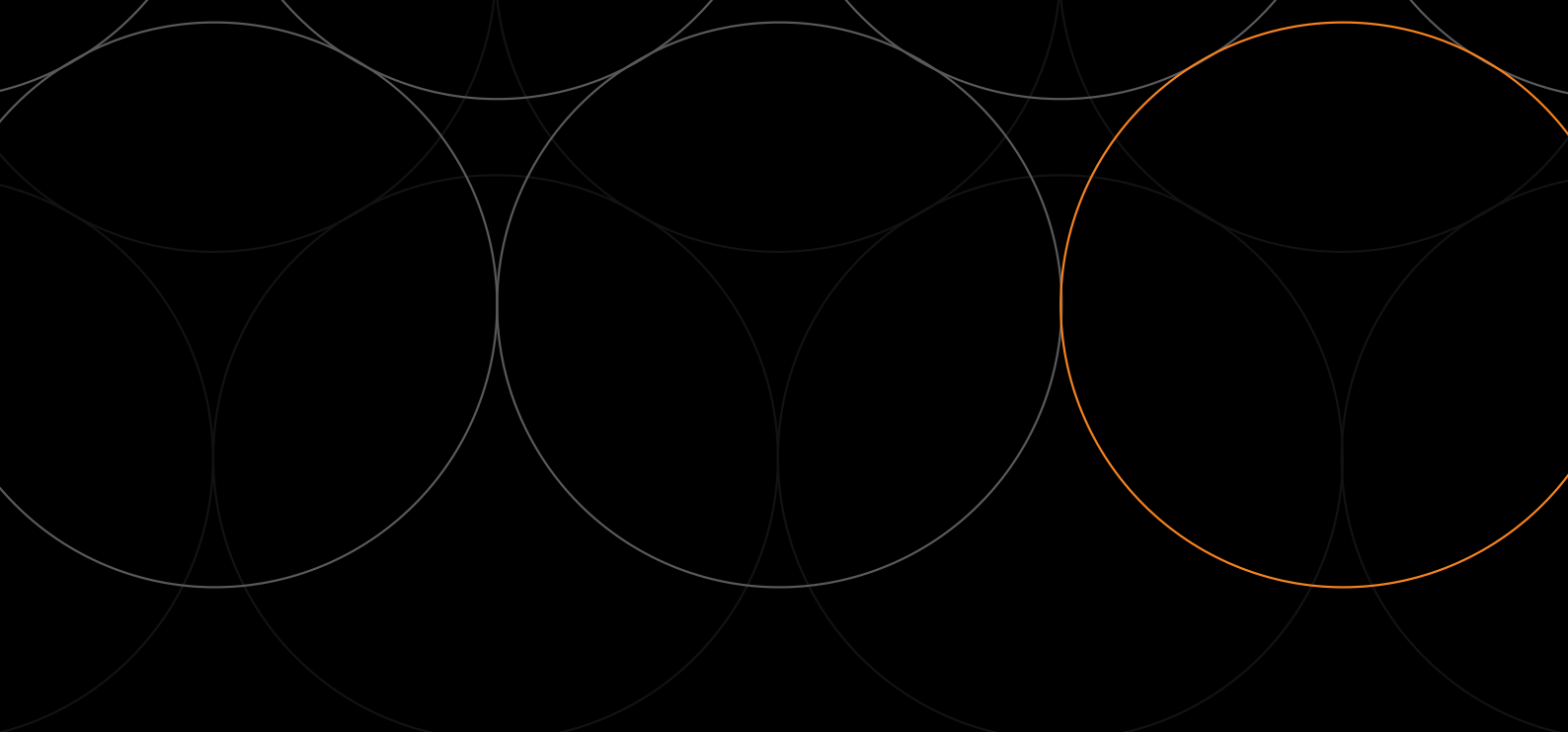
Brenden and Gav on the way to the Projence Brisbane office



Some of the team getting together in Newcastle for our Quarterly Team Meeting



Staff catchup at The Palace restaurant in Newcastle



PROJENCE™
Our People. Delivering Excellence.