



# Projence Profile

Providing integrated project management  
and commercial services to leading  
companies across a range of industries.

March 2026 | Projence Profile | Edition 20

# Executive's Welcome



**Gavin Heydon**  
Managing Director



**Brenden Bates**  
General Manager

As we begin 2026, Projence continues to build momentum, underpinned by strong client relationships, consistent project delivery, a growing pipeline of opportunities and ongoing investment in our people and capability.

Across the business, our teams have progressed a diverse range of projects spanning infrastructure, energy and local government, and secured several key project wins with clients including Coonamble Shire Council, Armidale Regional Council, AGL Macquarie and Transport for NSW, reinforcing our position as a trusted delivery partner.

At the same time, we continue to invest in the development of our people. The first cohort of the Foundry program has recently been completed, with a second cohort now underway, incorporating key learnings to further strengthen the program and support ongoing capability development across the business.

We have continued to strengthen the way we operate, including a restructure of our business units and leadership team to support future growth. With Brenden now leading the business as General Manager, we've further refined our operational structure to better support our teams and deliver consistent outcomes across our projects.

This has included the internal promotion of two team members into Business Unit Manager roles across Public Infrastructure and Energy & Strategic Infrastructure, as well as the appointment of an external Business Unit Manager for Resources & Legacy Infrastructure, who will join the business in April.

We have also continued to strengthen our systems and governance, including integrating systems following the WPS merger, with our recent successful ISO recertification audit highlighting the high standard of our approach across quality, safety and environmental performance.

Equally important to us is the role our people play beyond project delivery. Involvement in initiatives such as Run for Rui and Movember highlight the meaningful impact of our team within the communities we work and the importance of staying connected beyond the workplace.

With a strong pipeline of work and a highly capable team, Projence is well positioned for the year ahead. We remain focused on delivering practical, high-quality outcomes and continuing to build long-term partnerships across the regions we serve.

We appreciate the opportunity to continue working alongside our clients and partners.

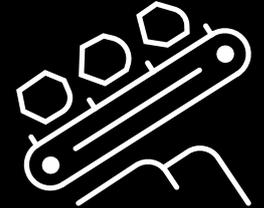
-Gav & Brenden

# Recent wins

## Orange City Council

Projence is providing dedicated project management services to Orange City Council for the Blackmans Swamp Stormwater Harvesting Project, covering the tender phase of the project.

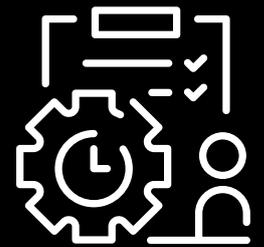
The scope of services includes leading the construction tender, preparing management plans, program, risk assessments and request for tender (RFT) documentation, and supporting the interim project team to ensure delivery activities remain aligned with project objectives. Projence is working closely with Council to maintain project progress and achieve outcomes that meet both operational and community needs.



## Maxwell Ventures

Projence is providing commercial and contracts support to Malabar Resources for the Longwall Expansion project at the Malabar Underground Mine.

This includes coordinating supplier engagement, supporting contract development and assisting with commercial strategy. Projence is acting as a key interface across stakeholders to ensure commercially sound outcomes and support the effective delivery of the project.



## AGL Macquarie

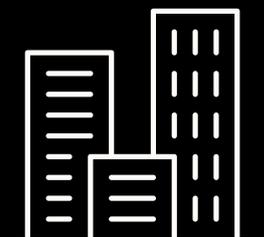
Projence is supporting AGL Macquarie's Ash Management Team at Bayswater Power Station through the provision of a Senior Project Engineer for the Ravensworth Void 4 Project.

The role includes coordinating delivery activities, managing project interfaces and supporting the execution of ash management works. Projence is working closely with stakeholders to ensure alignment across operational and project requirements and to support efficient delivery outcomes.

## Transport for NSW

Projence is delivering Quality Management System (QMS) audit services for Wharf Maintenance Contractors, supporting assurance across infrastructure maintenance activities.

The scope includes reviewing contractor documentation, conducting on-site audits and interviews, and assessing compliance with quality requirements and standards. The work focuses on identifying non-conformances, evaluating corrective actions and providing practical recommendations to strengthen quality performance and governance.



# Project highlight

## Coonamble Shire Council - Bridge Asset Data Collection

Coonamble Shire Council is strengthening the management of its bridge infrastructure through the development of an asset inspection framework and improved data collection processes.

The program focuses on reviewing existing asset information and systems, identifying gaps and opportunities for improvement, and establishing a consistent approach to asset inspection aligned with best practice. This work supports better visibility of asset condition and enables more informed planning and decision-making across Council's infrastructure network.

### Projence's Role

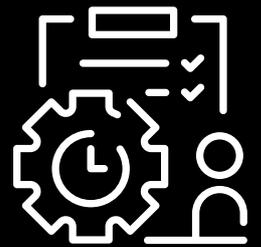
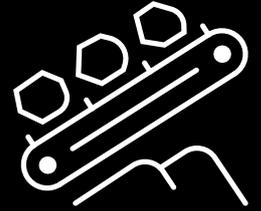
Projence is supporting Council through both the development of the inspection framework and the delivery of bridge asset data collection.

This includes reviewing existing asset data and GIS processes, developing recommendations to improve asset management practices, and providing experienced personnel to undertake inspections and capture consistent, transferable data.

### Key Outcomes

The project is establishing a more structured and sustainable approach to managing bridge assets.

By integrating improved data collection with a clear inspection framework, Council is better positioned to plan, prioritise and maintain its infrastructure network over the long term.



# Project highlight

## MACH Energy - Tailings Storage Facility Stage 2 Embankment Raise

The Tailings Storage Facility (TSF) Stage 2 Embankment Raise at MACH Energy's Mount Pleasant Operations is a key project supporting the ongoing operation of the facility.

The works involve raising the existing embankment by approximately six metres, including over 931,000 cubic metres of engineered earthworks, along with associated upgrades such as spillway relocation, road and drainage realignment, installation of monitoring instrumentation and new tailings deposition infrastructure.

### Projence's Role

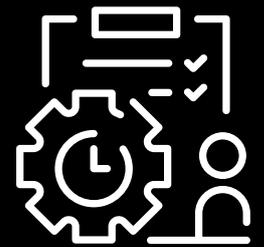
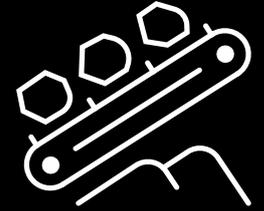
Projence is supporting the delivery of the project through site-based roles focused on quality assurance and project delivery.

This includes overseeing QA processes, supporting construction activities, coordinating inspection and testing, and ensuring works are delivered in accordance with project specifications and standards.

### Key Outcomes

The project represents a significant earthworks and infrastructure upgrade delivered within an operational environment.

Through strong coordination, quality assurance and on-site support, Projence is contributing to the successful delivery of a critical asset that underpins the long-term operation of the Mount Pleasant facility.

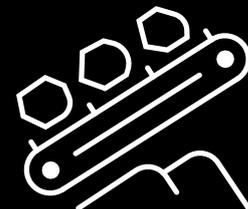


# Spotlight on services

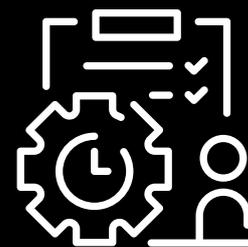
## Grant Writing & Funding Support

Grant funding plays a critical role in enabling infrastructure and community projects, particularly across regional areas where a significant portion of funding is sourced through competitive programs.

Projence supports clients in identifying, developing and securing grant funding for projects by combining strategic planning, technical input and strong application writing. Our approach focuses on ensuring projects are well defined, aligned with funding priorities and positioned as “shovel ready” to maximise success.



### Grant Writing Process



### Our Experience (2024 - Present)



Projence is currently supporting a growing portfolio of grant applications across multiple clients, spanning infrastructure, community and regional development initiatives.

Our team combines strong local government knowledge with a network of subject matter experts, enabling us to deliver high-quality, competitive submissions from concept through to delivery.

# Living the values

## David King

Congratulations to David King, our Team Member of the Quarter, recognised for his consistent contribution and positive impact across the business.

David demonstrates exceptional knowledge in his role and is always willing to step in and support others, no matter the situation. His proactive approach and strong performance on his current project have been instrumental in achieving positive outcomes.

He continues to represent Projence in a highly professional and capable manner, while also remaining approachable and eager to contribute across different areas of the business.



# Progence happenings

## Community contributions

### Run for Rui

Progence recently supported the Run for Rui, held in memory of baby Rui, the son of our team member Sarah. The event was organised to raise funds and awareness of the rare condition, Neonatal Alloimmune Thrombocytopenia (NAIT), that Rui was born with.



The event brought together a strong community effort, with participants running 110 kilometres over two days, supported by more than 100 friends, family, colleagues and community members who joined along the way, both locally and from across Australia and overseas.



The fundraiser set out to raise \$25,000 and ended up exceeding that amount at over \$70,000. All funds will support the Monash University NAIT Registry, Australia's only active research initiative into Neonatal Alloimmune Thrombocytopenia, which is entirely dependant on donations.





**PROJENCE™**

Our People. Delivering Excellence.